



# The Empathy Experience

empowering leaders  
to unlock the power  
of understanding.

Deeper insights

Stronger connections

Delighted customers

Engaged leaders

**empathic**  
CONSULTING

# People want to be Understood

For business leaders, understanding the needs of customers, employees and stakeholders is everything. But in an increasingly volatile world, deep needs don't appear in surveys and reports. Real needs reside deep in the thoughts and emotions of individuals. Leaders need to be able to understand people to succeed.

## Empathy is the key

The most effective way to gain deeper insights, more engagement and stronger human connections is to build empathy as a capability. It isn't magic or just innate. Empathy is a tool to develop understanding.

## The Empathy Experience

This full-day workshop will empower leaders with tools for real lasting change including:

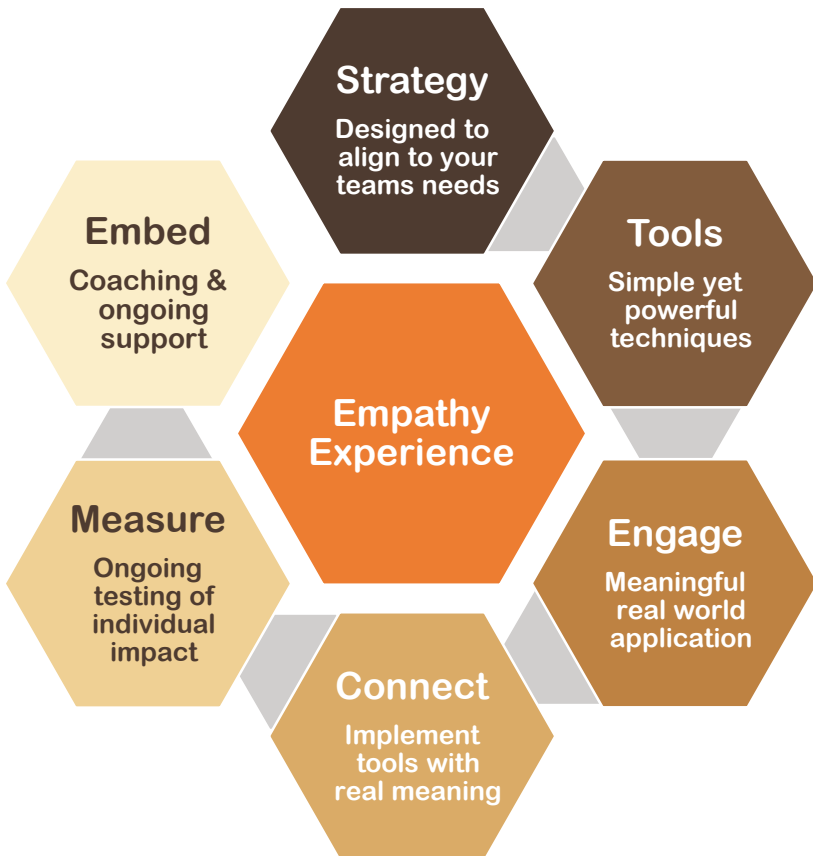
- How & why Brains build Mental Models
- Key barriers to empathy
- Engaging the Curious Brain
- Experiencing & exploration people
- Driver vs Expressed emotions
- Capturing insights & deep needs
- Storytelling for impact

This workshop is ideal for those looking to improve their leadership, communication, customer service and team work.





# The Empathy Experience



**The Empathy Experience** helps leaders unlock the power of understanding. Let's work together to grow the understanding of your leaders.

# Investment

\$7,500 for up to 20 people

## About us

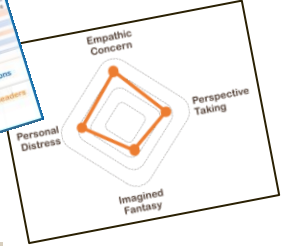
Empathic Consulting provides practical, evidence-based skills, tools and frameworks to develop empathy as a capability. We challenge perceptions, inspire curiosity and upskill leaders to help them change their world.

# Includes

## Implementable Tools



## Personal Profiling



## Real Insights



## Embedded Skills



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